

# e-PRIME

THE QUARTERLY E-NEWSLETTER FROM BIS SALAMIS INC.

QUARTER 4 2008

## Alternative Energy Division Launches New Headquarters

November 2008 saw BIS Salamis Inc. take the first step towards diversifying into the US Wind Energy Sector by opening a new Alternative Energy Division Headquarters in Lusk, WY.

Paul Harvey, President of BIS Salamis Inc, tells us more: "With the continued growth of the alternative energy sector, BIS Salamis Inc. is extending their service offering to meet the needs of this evolving market. Several maintenance services are to be offered, including turbine maintenance, gearbox oil changes, bolt tensioning, blade/turbine inspection, blade cleaning and retrofitting.

"With a proven competence in integrated, multi-disciplined support services and maintenance solutions, we feel we are in an ideal position to meet the needs of

this market and have opened the new headquarters in Lusk to support the operations.

"The headquarters will be managed by locally based employees – Mike Bergstrom (General Manager), Tommy Fullen (Project Manager) and Shelle Mosley (Administrative Assistant) – and will be supported by offices in Houston, Texas and Lafayette, Louisiana.

"With fully equipped 'self supporting' service trucks, a proficient and experienced team and a firmly established competency in rope access, inspection and air spider operations, I feel the facility has the resources and capabilities required to provide the highest standard of service."

To find out more about the Alternative Energy Division, please contact Mike Bergstrom [mbergstrom@bissalamis.com](mailto:mbergstrom@bissalamis.com).



# BIS Salamis Inc. In Excellent Health

In recent 'health checks' on safety management systems and culture, BIS Salamis Inc. have achieved an excellent safety record with impressive runs on Recordable Incidents for both SEPCo and Shell Pipeline projects.

Bryan Benoit, HSE/Risk Manager BIS Salamis Inc., told us more: "With a combined effort from BIS Salamis Inc. and Shell Exploration and Production Inc., SEPCo projects surpassed 900,000 man hours, 1561 days, without an OSHA Recordable Incident. Over 650,000 man

hours were attributed to BIS Salamis employees, making this an exceptional achievement for the company which has seen a doubling of the work load on SEPCo projects in the past four years."

Bryan continues: "BIS Salamis Inc. also reached a significant milestone during operations at Shell Pipeline, with projects exceeding 2314 days without an OSHA Recordable Incident - this record spans over 125,000 man hours and counting. Our company remains a significant contributor to the excellent safety performance at Shell

Pipeline and we are determined to continue this trend in the future."

Paul Harvey, President BIS Salamis Inc., commented: "BIS Salamis Inc. place a high emphasis on securing a safe working environment for its staff and contract partners. These positive results show us what can be achieved through hard work and commitment to health and safety. I would like to commend all those who participated in these projects and would encourage all BIS Salamis Inc. employees to use this as motivation going forward in 2009."

## Looking Ahead To 2009

As the New Year rapidly approaches I would like to inform you of a major step we are taking to facilitate our 2009 growth aspirations.

BIS Salamis Inc. experienced significant growth in 2008, particularly in its offshore operations, and we will be introducing additional support mechanisms in order to build and diversify on this growth in the coming year.

We are in the final stages of relocating our Houston operations from La Porte in the South East, where BIS has a sister company already in operation, to a new office facility on the West side of Houston in early 2009. The primary objective of this office will be to support BIS Salamis Inc. sales, marketing and business development efforts in the region. By relocating the facility in Houston it brings BIS Salamis closer to its key clients thus more responsive to their needs. In addition the office will also provide a base for our NDT Inspection service whose major client base again emulates from offices in close proximity to the new location.

Mike Wallace, Vice President of BIS Salamis Inc., will preside over the day to day running

of the new office, ensuring it operates at optimum efficiency. I am confident in Mike's capabilities to drive the facility forward in 2009 and would like to extend my sincere well wishes for the project.

I would also like to take this opportunity to thank all our clients, suppliers and other stake holders for their continued support over the past year and hope to build on these relationships throughout 2009. On behalf of BIS Salamis Inc. management I would like to wish everyone an enjoyable holiday season and a happy and prosperous New Year.

*Paul Harvey, President, BIS Salamis Inc.*



## charity competition

Here's your chance to win \$200 for your favorite charity, all you have to do is send the correct answer to the competition question, which relates to one of the stories in this quarter's ePrime to: [eprime@salamisadmin.com](mailto:eprime@salamisadmin.com). Make sure you put your name and contact details on your response. Good luck!



**In which month did the headquarters for the new Alternative Energy Division open?**



# BIS Salamis

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